

LAVA's 9th Annual Venture Awards Dinner
March 14, 2012 · 5:30pm - 9pm · Fairmont Miramar Hotel, Santa Monica

Registration
Now Open!

Award for Most Efficient Capital Exit of 2011: Accordent Technologies

At last night's LAVA (Los Angeles Venture Association) Awards dinner, Accordent Technologies received the award for the **Most Efficient Capital Exit**. This award recognized Southern California based companies who had raised less than \$10M and achieved a significant exit in 2011.

TVC was the sole investor in Accordent, investing \$4 million in 2006. Accordent was acquired by Polycom (NASDAQ: PLCM) in 2011 for \$50 million in cash.

TVC Capital invests in and acquires software companies with \$2.5M—\$10M in revenue. TVC's goal is to grow its portfolio companies to \$15M—\$30M in revenue and exit. **While Accordent's largest competitor had raised over \$50 million in capital, our disciplined focus on maintaining a product leadership position ensured that Accordent emerged as the leading provider in its market.** For more information about the Accordent investment please review the Socaltech interview which can be found at www.socaltech.com.

