

BUYOUTS DEAL OF THE YEAR AWARDS 2012

TVC Capital Named a Finalist in Two Categories:

- **Small Market Deal of the Year**
- **Turnaround of the Year**



TVC Capital has been named a Finalist in two categories for the 2012 Buyouts Deal of the Year Awards sponsored by *Thomson Reuters* and *Buyouts* Magazine. TVC was recognized for its successful turnaround and sale of Del Mar Datatrac to Ellie Mae (NYSE: ELLI) in August of 2011.

TVC was named a Finalist in both the **Small Market Deal of the Year** and **Turnaround of the Year** categories. The 12th annual awards ceremony will take place in New York City in April. The awards recognize “exceptional majority-stake” transactions and the “most successful acquisitions of 2011.” TVC is honored to be named a Finalist in both categories.

The **Small Market Deal of the Year** award recognizes the sale of a company with an enterprise value at the time of exit of up to \$200 million. The **Turnaround of the Year** award recognizes a situation where a private equity firm acquired a depressed or struggling company, made significant, identifiable improvements and subsequently exited the company in 2011.

With the help of an excellent management team led by Rob Katz and the support of co-investor Northgate Capital, TVC was able to deliver superior returns on its acquisition and sale of Del Mar Datatrac. Del Mar Datatrac was a leading provider of financial services software to lenders in the US. At the time of exit, more than \$2 trillion in mortgage loans had been originated and funded through the company’s flagship product, Datatrac, since it was introduced in 2001.

Earlier this month, TVC portfolio company Accordent Technologies received the Award for *Most Efficient Capital Exit of 2011* by the Los Angeles Venture Association (LAVA). Accordent Technologies was sold to Polycom, Inc. (NASDAQ: PLCM) in 2011.

Questions or comments? Email jspencer@tvccapital.com or call 858-704-3216